



BUILDING A  
SOLID INVESTMENT

## New Home Specialist

Granite Ridge Builders, a leading home builder in northern Indiana, is seeking a New Home Specialist to become a part of their team. This is a full-time position with benefits including medical and vision insurance, life insurance, and 401(k). Granite Ridge Builders builds custom homes in northern Indiana, southern Michigan, and northwest Ohio. Position is available for the North Office in Ligonier.

### Duties and Responsibilities:

- Assists customers with selection of home site, house plan, and new home options
- Participates in weekly sales meetings
- Calculate and discuss pricing for floor plans changes
- Guide buyer in selecting their new home options
- Provide an outstanding customer experience

### Knowledge and Skills:

- Energetic, self-motivated and customer-driven individual who approaches challenges with enthusiasm and a positive attitude
- Strong work ethic as well as results oriented
- Competitive personality, driven by sales potential
- Desire to succeed as well as to satisfy customers
- Excellent verbal and written communication
- Professional appearance

### Requirements:

- Basic computer skills
- Successful sales experience
- Prior home sales experience preferred
- Licensed real estate agent preferred but not required

### Benefits Include:

- Medical Insurance
- Vision Insurance
- 401K
- Life Insurance

Send resumes to [careers@graniteridgebuilders.com](mailto:careers@graniteridgebuilders.com)

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